





### Product Spectrum

Brief history of seniors living in Australia



40's and earlier
Home care



50's to 60's Boarding houses



60's to 80's Institutions and hospital based designs.



90's to recent Residential aged care, household models.



Mid 90's onwards Lifestyle products.



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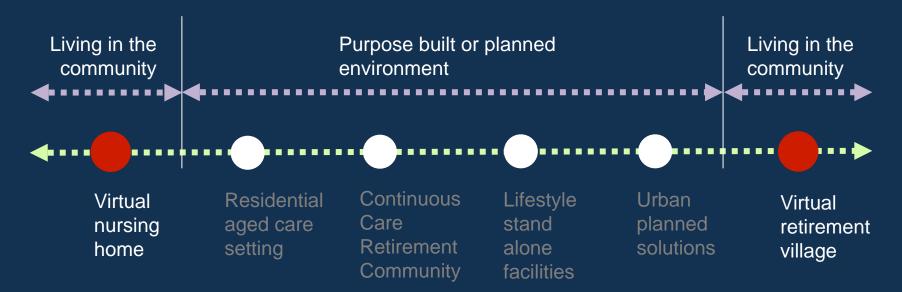


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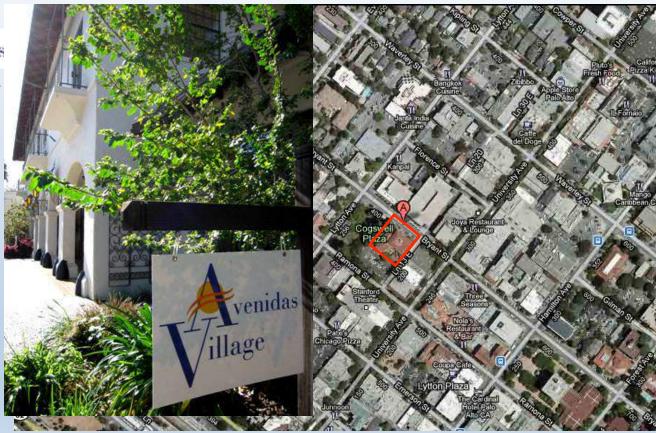


### **Palo Alto**



#### **Avenidas Senior Center**

- Founded in 1969.
- Avenidas is a community based non profit organization.
- 2 locations for facilities
  - Avenidas Senior Center @ Palo Alto
  - Avenidas Rose Kleiner Senior Day Health Center @ Mountain View



### Palo Alto



#### Avenidas Senior Center

- Located within a renovated police & fire station building
  - -Senior Day Health Center
  - -Health & Wellness Services
  - -Lifelong Learning & Leisure
  - -Handyman Services
  - -Social Work Services
  - -Caregiver Services
  - -Information & Assistance Services
  - -Transportation Services
  - -Volunteer Corps (450 people)

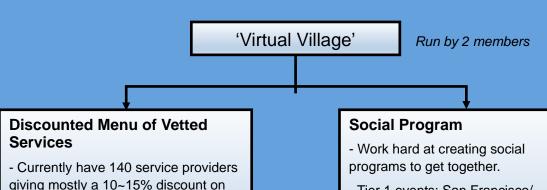


#### Palo Alto



#### Avenidas Village

- Developed a virtual retirement Village known as Advenidas Village (First on West Coast).
  - -Developed for 2-3 years
  - -Based on Beacon Hill model which was founded in 2001
  - -Currently 48 virtual villages in US
- •2 major components of 'virtual village':
  - 1) Discounted Menu of Vetted Services
  - 2) Social Program



- giving mostly a 10~15% discount on normal price
- 40% calls regarding Transportation
- 30% calls regarding IT Support; Plumber/ Homecare; Homecare facility
- 30% calls regarding creative problem solving.

Currently 270 members paying:

- •Single \$825 per annum
- •Couple \$1050 per annum

- Tier 1 events: San Francisco/ Cultural Arts. Cost per use basis
- Tier 2 event: Local/ University Linkages Lecture Series etc. Cost per use basis
- Tier 3 events: Neighbourhood level/ neighbours to host events intimate gatherings.



# Virtual Nursing Homes



The Program of All-inclusive Care for the Elderly (PACE) model is centered around the belief that it is better for the well-being of seniors with chronic care needs and their families to be served in the community whenever possible.

PACE serves individuals who are aged 55 or older, certified by their state to need nursing home care, able to live safely in the community at the time of enrollment, and live in a PACE service area. Although all PACE participants must be certified to need nursing home care to enroll in PACE, only about seven percent of PACE participants reside in a nursing home nationally. If a PACE enrollee does need nursing home care, the PACE program pays for it and continues to coordinate his or her care.



## **Short Stay Homes**

### **Transitional Care**

- In Australia, 70% of acute hospital bed-days are inappropriate as a result of impaired access to residential care, palliative care, rehabilitation services, domiciliary care, community services and family support.
- Data from 2002 census into Australian public hospitals revealed that 1521 older patients occupying 3% of hospital beds and up to 18% of bed-days were awaiting transfer to nursing homes.

CSIRO Publishing
Australian Health Review
Public Hospital Bed Crisis: Too few or too misused?

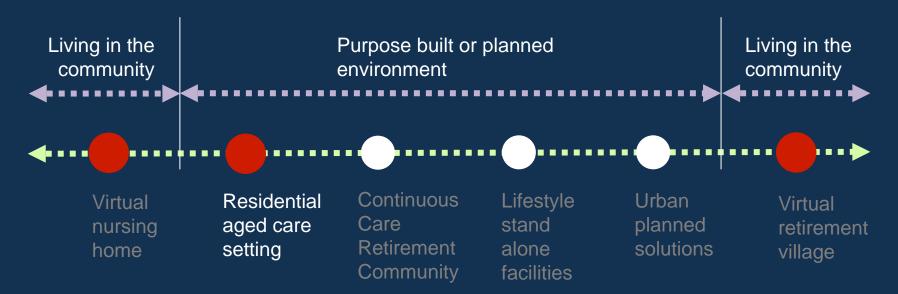
Ian A Scott
Princess Alexandra Hospital



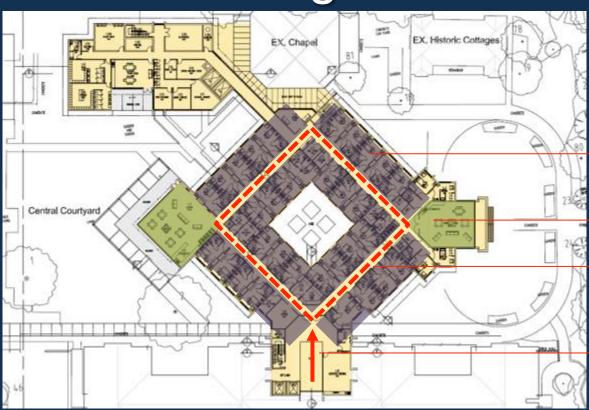












Bedrooms

Household lounge and dining

Double loaded corridors

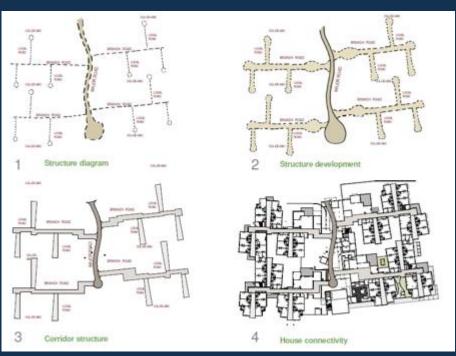
Entry into household













Way finding, the house and the street - Collaroy, NSW











### Green/small house

- Bill Thomas questioned the traditional long term care paradigm where doctors and nurses were 'stars of the show'.
- Eden and Greenhouse turn this on its head where the elderly become 'stars of the show' with the care and medical staff backstage.

"More like a garden, less like a hospital"

Bill Thomas



Leonard Florence Centre, Massachusetts



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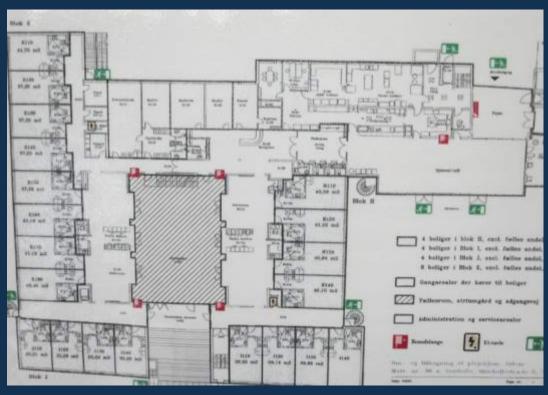








Open house

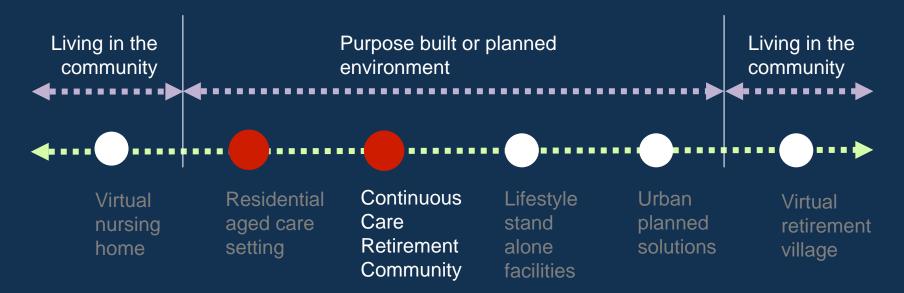














# CCRC - Continuous Care Retirement Community













# Industry Trends















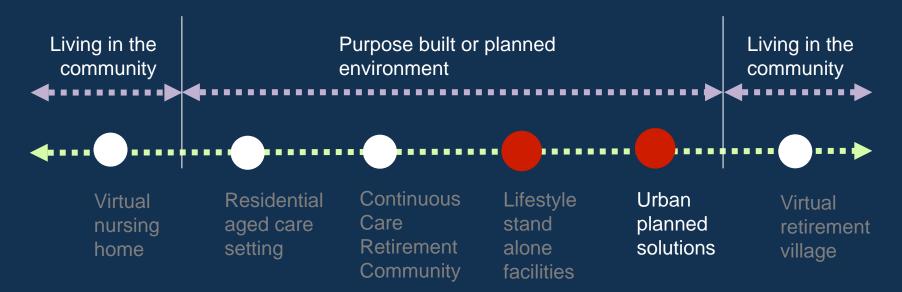








# Industry Trends





# Urban Planned - Neighbourhood model

#### De Hogeweyk, Weesp, Netherlands

- A neighbourhood concept conceived specifically for residents suffering from dementia.
- Residents live in small households which are of normal human scale.
- The resident is supported by professionals to cope in daily life.



## Urban Planned - Neighbourhood model

#### De Hogeweyk, Weesp, Netherlands

- High street with shops, bar and restaurant.
- Residents live in 23 houses with 17 designs. Houses places around landscaped courtyards.
- All amenities operated by trained staff.











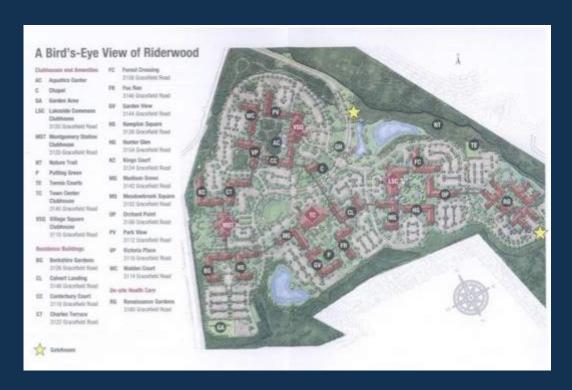




## Urban Planned - Neighbourhood model

#### Riderwood USA

- World class medical centre.
- Erickson Model with a focus on wellness and prevention.
- 6 doctors in medical centre, 400 patients per doctor.
- 2 appointments per hour (30 minutes per visit).
- Health care is subsidised by the company.
- Electronic medical records.







### UBRC University Based Retirement Community

"We've built a lot of really beautiful retirement communities in this country, but unfortunately they are in many ways completely separated from the rest of society,"



Andrew J Carle MHSA
Executive-in-residence and
Founding Director
Program in Senior Housing
Administration
George Mason university



### UBRC University Based Retirement Community

#### Criteria for successful UBRC

- Programming
- Proximity
- Housing
- Alumni
- Financial planning



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	Programming	Proximity	Housing	Alumni	Financial Planning
The Forest at Duke	Specialised adult courses.	2 miles	Full continuum of care.	30%	Village pays license fee to university.
Kendal at Hanover	38 full length, 18 mini courses.	1.7 miles	CCRC with memory support.	25%	Dartmouth hosts on-site clinic where medical students conduct part of
Holy Cross Village	Participate in quarterly lecture series.	1,000 feet	3 options of independent living.	30%	education.  Village and college owned by Brothers of Holy Cross, a
Vi at Palo Alto	Residents organise weekly lecture series.	Less than 1 mile	CCRC with memory support	25%	non-profit organisation.  Village pays professors for lecture series.
Kendal at Oberlin	Residents take not- for-credit courses free of charge.	3 blocks	and skilled nursing.  CCRC with access	37%	No financial ties between college and retirement
Lassell Village	Mandatory 450 hour learning and fitness activity each	Across the street	to short term rehabilitation.  CCRC including	Very few	village.  Retirement community leases land from college.
	year.		end-of-life care.		thomsol adsel

### Urban Planned - University Based Retirement Community

- Combines a continuing care retirement community with lifelong learning.
- Scale of a small New England neighbourhood, one a 13 acre site on the campus of Lasell College.
- Residents complete a minimum of 450 hours of learning and fitness activities a year.
- An academic dean oversees the living and learning activities of residents.
- Connected learning approach to education.



Lasell Village



### Urban Planned - University Based Retirement Community

- 182 one and two bedroom apartment homes.
- 24 hour apartment emergency response systems and community security.
- Onsite skilled nursing and rehabilitation facility.
- Extensive variety or community facilities.



Lasell Village





## Urban Planned - Integrated Community

#### Bethany Centre San Francisco, California, USA

- Non-profit, non-sectarian residence for lower income people with priority to seniors.
- Participation in the arts.
- Entrance mosaic by Ruth Asawa.





### Urban Planned - University Based Retirement Community

# Tapiola Folkhalsan Care Tapiola, Finland

- Constructed adjoining primary school with 250 students aged between 7 and 12 years.
- 3 separate businesses working in collaboration.
- Accommodation for the elderly with 106 units and a 60 person day centre.
- Music School with 8 classrooms and an auditorium for 900 students aged between 4 and 22 years.







Smarthomes based on the use of IoT (Internet of Things)

"In our houses, cars, and factories, we're surrounded by tiny, intelligent devices that capture data about how we live and what we do. Now they are beginning to talk to one another. Soon we'll be able to choreograph them to respond to our needs, solve our problems, even save our lives."

Bill Wasik, Wired Magazine, May 2014



Technology

Smarthomes based on the use of IoT (Internet of Things)



Communication, Outreach Transformation.
We deliver healthcare solutions by investing in change.
A team of experienced leaders with multi-disciplinary expertise.
We bring health to anyone, anywhere, at anytime.





## Trends & innovations in Asia

Technology

IoT - Internet of Things

- · Services on demand
- Health and fitness
- Home security
- Transport

SHARING STREET

Household appliances

"The Internet of Things universe is expanding markly, and there are now over 25 billion comments there in use worldwide, with that number set to rise significantly as consumer goods companies manufacturers, healthcare providers, and other businesses continue to invest in connected devices.

Federal Trade Commission, USA

"The IoT age is already upon us, accounting for \$2.1bil of revenue for Intel."

Blad Savov, for The Verge, 16 January



















